



Canadian Food
Inspection Agency

Agence canadienne
d'inspection des aliments



Trade negotiation using SPS/IPPC principles

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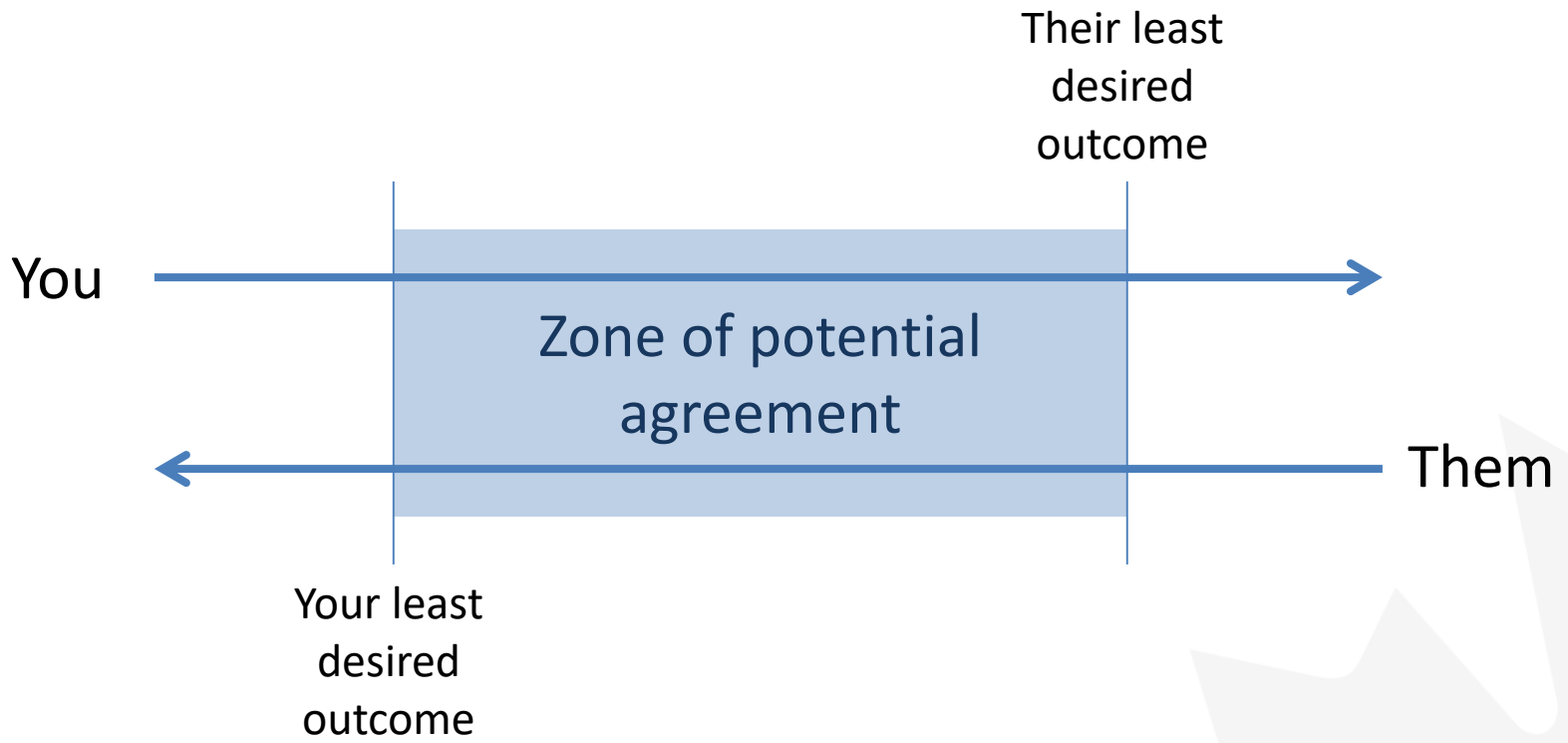
Canada

Achieving Market Access

- Complex, time consuming process (months/years)
- NPPO submits market access request to potential importing country
- Request includes information about the product, e.g.:
 - Species, cultivars, plant part, etc.
 - Production area
 - Pests associated with commodity
 - Pest monitoring and management programs
- Receiving country conducts PRA
- Receiving country determines mitigation measures
- Agreement or negotiation rounds begin.

Negotiation

- Negotiation is a process in which at least two parties communicate requests and proposals to one another in an effort to arrive at a joint decision that is acceptable to both.
- In an ideal world, such decisions should be equitable - where both parties see themselves benefiting.
- Both parties implement and honour the decision.



Negotiation within the SPS Agreement Framework

- Members have the sovereign right to:
 - Take sanitary and phytosanitary measures necessary for the protection of human, plant or animal life or health.
 - Includes right to take temporary/emergency measures, if insufficient scientific evidence is available (Obligation to seek additional information and review measures).
- Measures must be:
 - Justified by scientific principles and evidence
 - Risk-based
 - Transparent
 - Notified
 - Non-discriminatory
 - Only as restrictive as necessary to meet the appropriate level of protection

Negotiation within the SPS Agreement Framework

- Members shall base their SPS measures on international standards, guidelines and recommendations, where they exist.
- The SPS agreement sets parameters within which negotiations take place.
- [In theory] facts leave little room for debate.



Convención Internacional de Protección Fitosanitaria
Proteger de las plagas los recursos vegetales del mundo

03
2013

ESP

CREACIÓN DE CAPACIDAD

Acceso al mercado

Una guía a las cuestiones fitosanitarias
para las organizaciones nacionales de
protección fitosanitaria



International Plant Protection Convention
Protecting the world's plant resources from pests

03
2013

ENG

CAPACITY DEVELOPMENT

Market Access

A guide to phytosanitary issues
for national plant protection organizations

CASE STUDY

